



**140+**

SUCCESSFUL  
PROJECTS

**50+**

CORPORATE  
CLIENTS

**110MW**

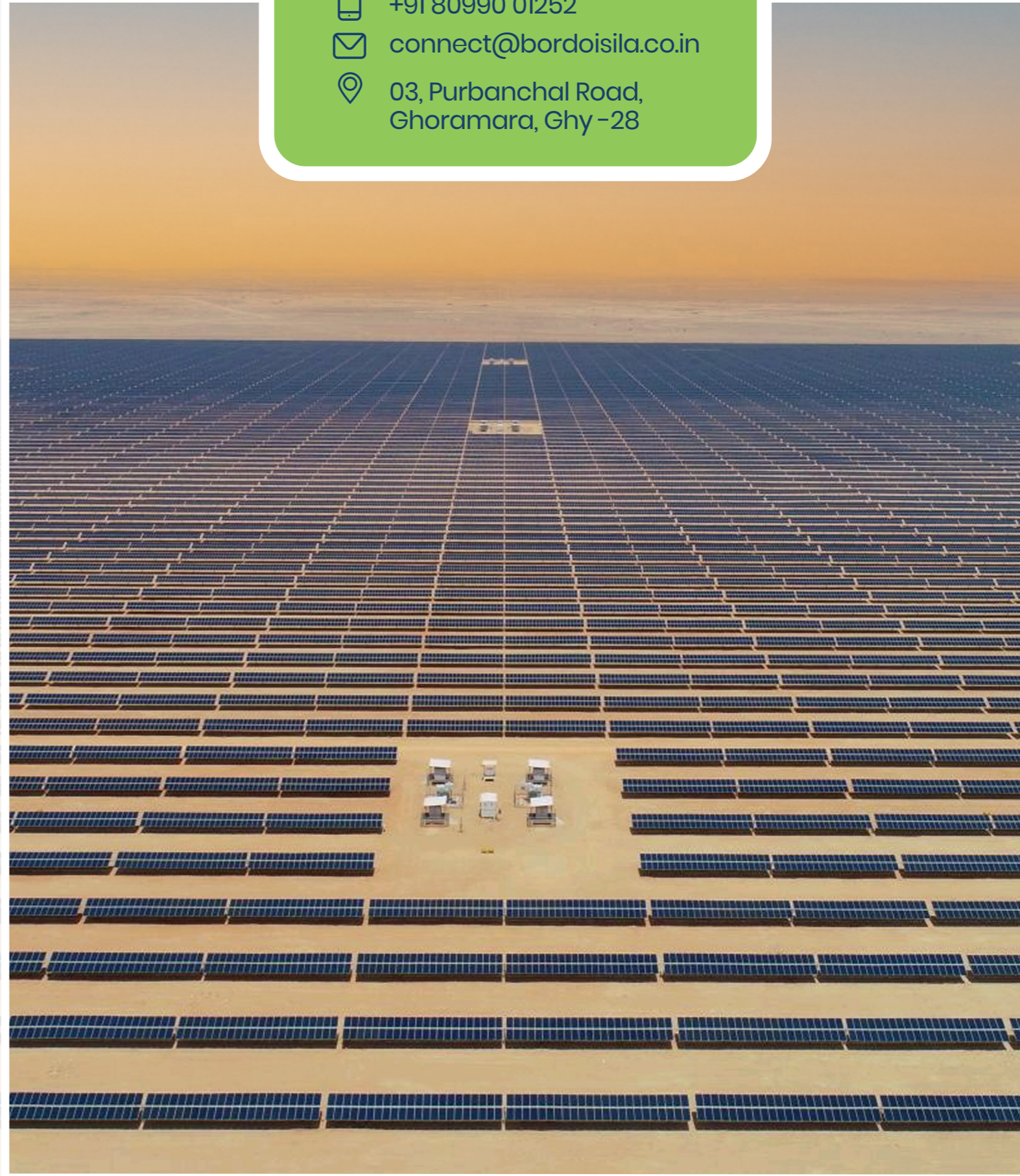
INSTALLED  
CAPACITY

**50,000**

TONS  
++ CO2 REDUCTION

## CONTACT US

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Ghoramara, Ghy -28



# SERVICES

- Engineering procurement and construction (EPC): We design, we execute and we commission
- Project management and consultancy (PMC): we design for our EPC client, we support in execution and project commission
- Operation, maintenance and monitoring services: We manage client's asset with high class services and support in maintaining of the solar plant PUF >14%



## Additional Services

Electrical bay  
EPC/PMC

# CUSTOMER SEGMENT

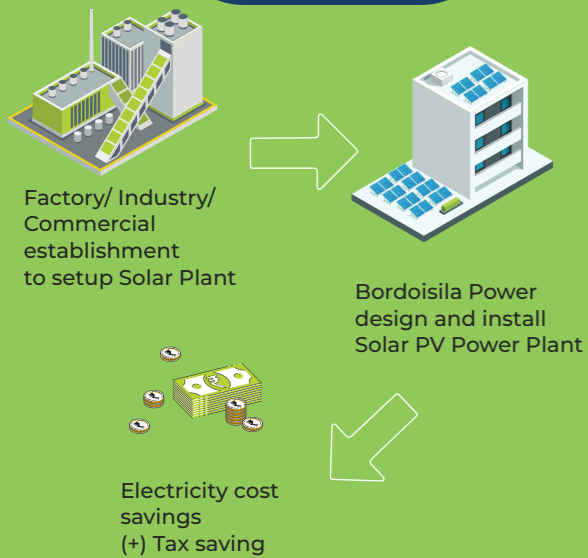
Any Commercial establishment

Industries  
(micro, small, medium and large)

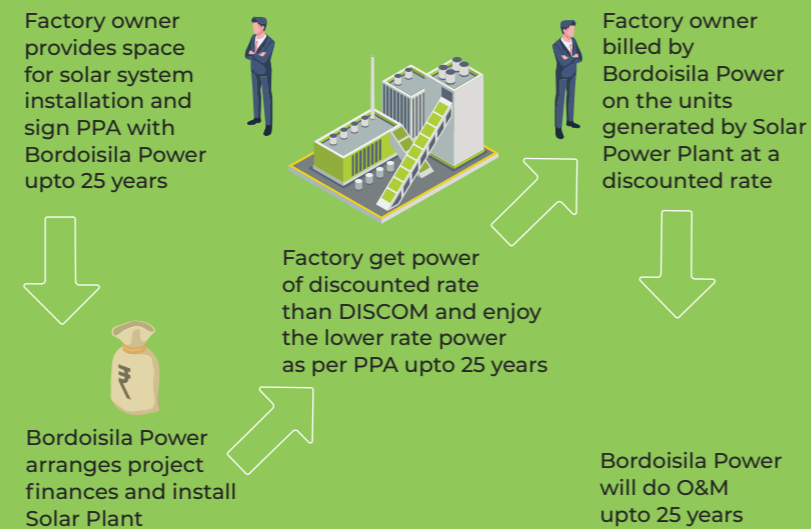
Residential buildings and apartments

# OUR SOLUTIONS

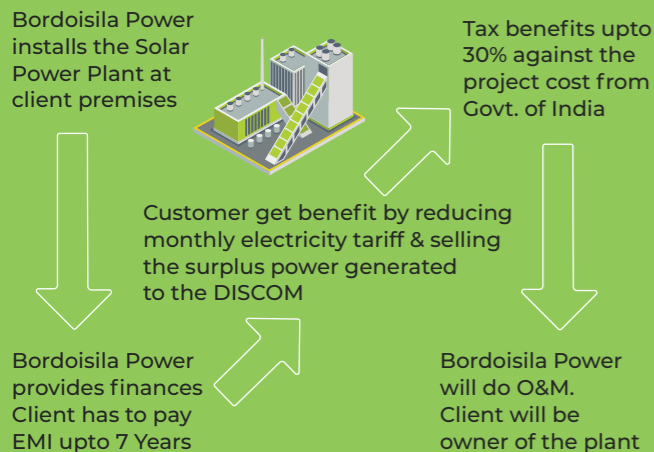
## CAPEX MODEL



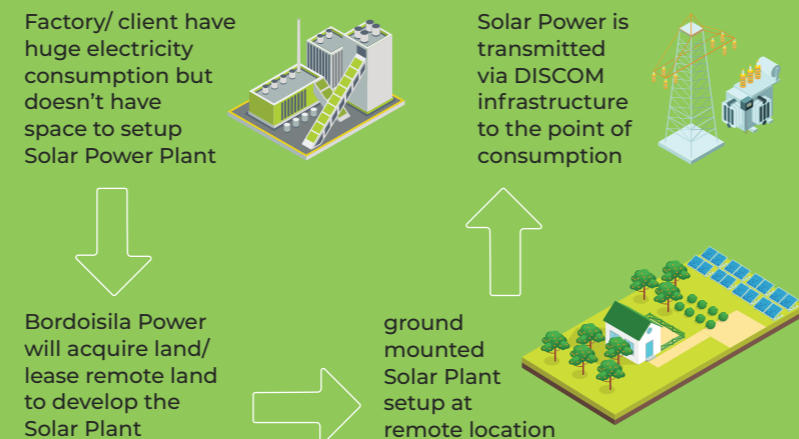
## OPEX MODEL



## EMI MODEL



## OPEN ACCESS MODEL



# WHY BORDOISILA?

One of the leading solar EPC Company in India with team of professionals with global exposure and highly skilled engineers. Bordoisila provides fully comprehensive value chain design, procurement, project management, commissioning with maintenance and 24x7 monitoring services.

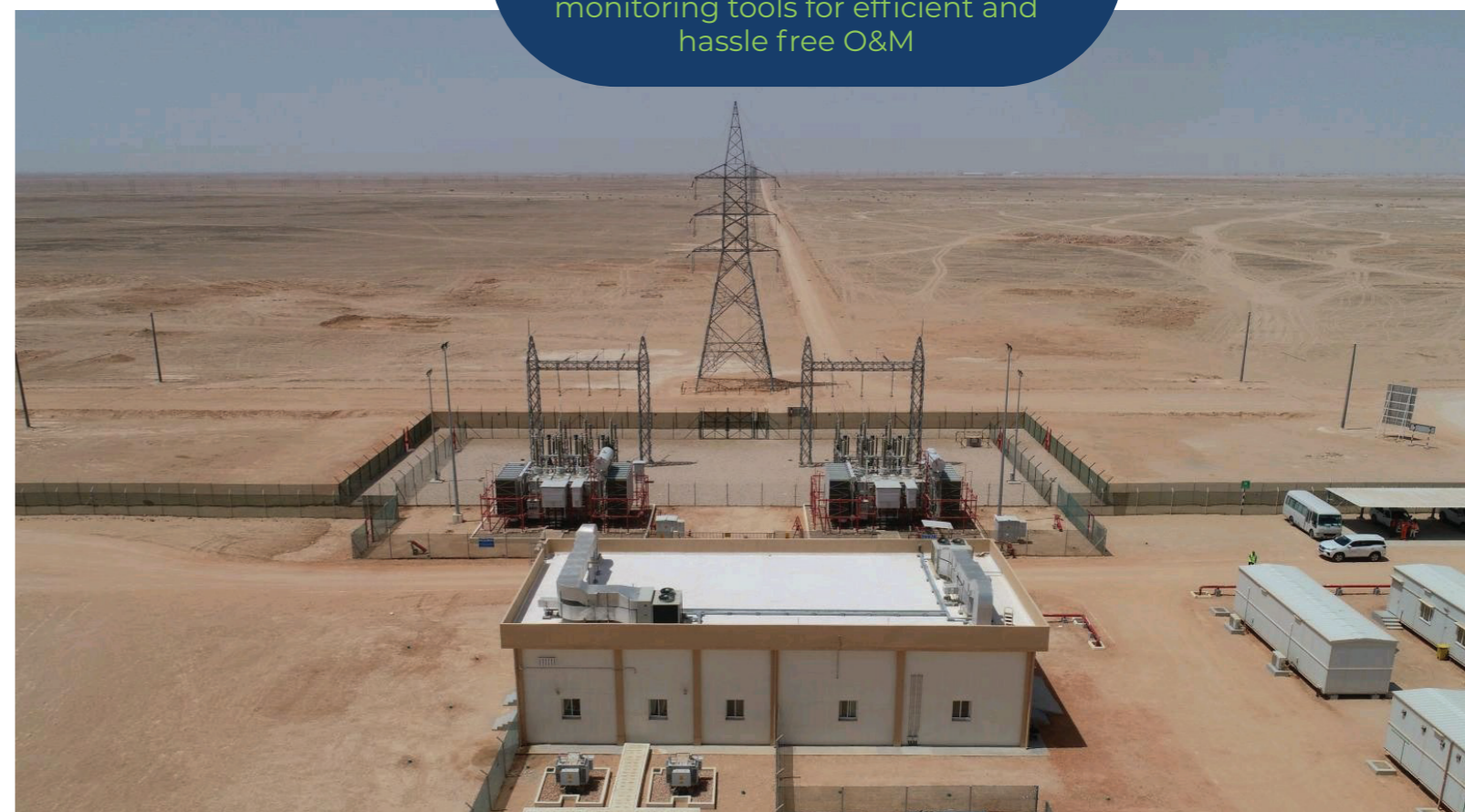
Detailed techno commercial analysis with

Guaranteed monetary savings via energy savings on consumption

Guaranteed generation for the plant i.e. guaranteed Performance ratio (PR\*)

Zero initial investment scheme

Dedicated team for asset management, after commissioning of the plant (24x7 support and in-house plant monitoring tools for efficient and hassle free O&M)



# OUR PRODUCTS

Solar Power Plant (rooftop and ground-mounted systems)



Solar Water Pumps



Solar Water Heaters



Solar Street Lights



# OUR OFFERINGS

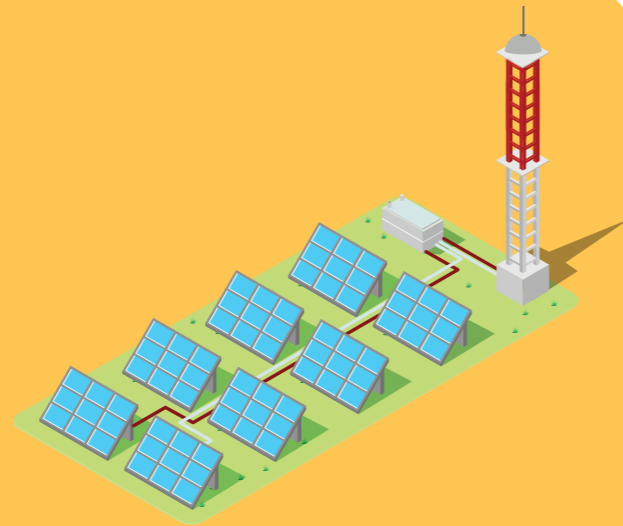
## CAPEX Model

- Capital Investment
- Client invests 100% of the capital required
- Guaranteed Returns
- Bordoisila provides detailed assessment of generation and hence the returns can be assured



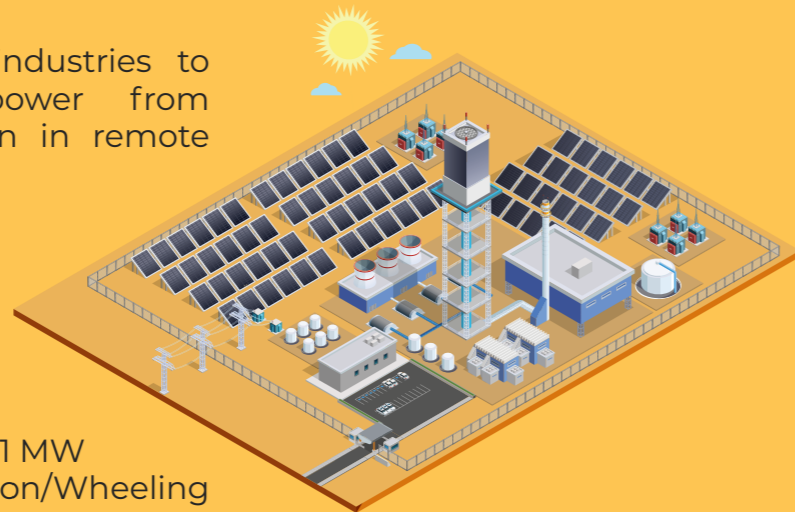
## OPEX Model

- Capital Investment via PPA
- Client signs a PPA with investor & Investor supplies the capital cost for execution Operation & Maintenance
- Bordoisila **assurance on PPA and O&M**
- We make sure that the PPA is attended to under all circumstances and ensuring that the plant is monitored well within the PPA period



## Open Access Solar Plant

- Open access allows large industries to directly procure clean power from renewable generating station in remote location
- System includes:
  - Evacuation
  - Transmission
  - Wheeling
- Key considerations for Buyers:
  - Contract demand must be 1 MW
  - Sign bulk power Transmission/Wheeling agreements with state nodal agencies and DISCOMS
  - T&D Losses subject to connectivity voltage of consumer



## Asset Management Services

- Real time visibility of plant metrics  
Intuitive web and mobile dashboards for performance monitoring and portfolio management
- Reduced losses and downtime  
Corrective and Predictive maintenance insights and real-time alerts to reduce system downtime
- Easy and efficient O&M operations  
Integrated ticketing system with SLA management
- Alerts | Alarms | Event logs | Reports | Charts
- Automated Customised report generation and delivery



# CLIENTS

